

Product Profile

GEMM[®] Primary Casualty



Global Energy Middle Market (GEMM[®]) Primary Casualty, a division of Global Marine and Energy provides a comprehensive array of primary casualty products and services designed with the needs of small and middle market energy operations in mind throughout the U.S. Our array of products focus on coverage for energy accounts in oil and gas, power generation and utilities, and chemical companies.

Coverage Highlights

- Guaranteed Cost Programs
- Commercial General Liability
- Auto Liability and Physical Damage
- Workers' Compensation
- Minimum Premium \$25,000 Per Primary Casualty Account
- Admitted Company Paper in All States

Submissions

Please fax submissions to 866-841-6645 or e-mail them to sbucge@chartisinsurance.com

Loss Control & Claims Services

- Loss Control by Energy Risk Specialists and Engineers
- Access to a Network of Dedicated Experts and Top Legal Firms
- PIER[®] – Pollution Incidents Emergency Response
- Risk Tool

An Integrated Approach

With Global Marine and Energy's primary casualty and excess casualty underwriters working hand-in-hand together, we are able to create efficient, comprehensive coverage for small and middle market energy related businesses, minimizing coverage gaps and overlaps. The integrated structure of this unit provides efficiency to our clients and allows prompt review of applications and fast response turnaround.

Small business and middle market enterprises can now benefit from the extensive energy risk management expertise that Global Marine and Energy has brought to the largest, most complex energy risks for decades.

Global Marine and Energy is a division of Chartis.

For additional information, contact Frank Gallina at 212-458-3298 or frank.gallina@chartisinsurance.com.

*Companies with annual revenues greater than \$50 million are underwritten in the Regional Offices of Global Energy Casualty.

Key Benefits

- Flexible coverage tailored to clients' needs
- Underwriting specialists who understand energy operations and exposures
- In-house Claims Liaison to interface with underwriting, claims, producers and insureds

GEMM® Primary Casualty

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GEMM® Primary Casualty Classes of Business

Global Energy Middle Market (GEMM) Primary Casualty focuses on primary casualty risks of energy and energy-related businesses with annual revenues up to \$50 million. This includes companies involved in the following industries:

Oil/Gas/Petrochemical

- Crude Petroleum & Natural Gas
- Oil & Petrochemical Processing & Refining
- Oil & Natural Gas Extraction, Exploration & Production
- Oil & Natural Gas Drilling
- Transmission, Distribution & Storage
- Oil & Natural Gas Pipelines & Pipeline Terminal Facilities
- Petroleum Bulk Products & Terminals
- Petroleum Machinery & Equipment Manufacturing
- Home Heat Oil Dealers
- Steel Pipe & Tubes
- Oil Field Service Contractors

Mining

All mining risks, regardless of revenues, are underwritten by Global Marine and Energy's Mining Specialists in Cleveland, Ohio.

Chemicals

- Alkalis & Chlorine
- Industrial Gases
- Industrial Organic & Inorganic Chemicals
- Industrial Chemicals & Allied Products Distribution

Utilities & Power Generation

- Electric, Natural Gas & Combination Utilities
- Electric Power Generation Facilities
- Electric Power Transmission & Distribution
- Independent Power Producers

Water & Sewer Utilities

- Utility Contractors Performing Normal Utility Operations, such as Plant Maintenance, Electric Power Line & Gas Pipeline Work, Water & Sewer Line Work
- Power Transmission Equipment Manufacturing

GEMM Primary Casualty does not Underwrite the Following Classes of Business:

Convenience Stores, Gasoline or Service Stations, Gasoline Haulers, or Truckers/Jobbers/Contract Haulers. The aforementioned classes of business can be underwritten by other member companies of Chartis. Please contact your local representative for further assistance.

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Chartis is a world leading property-casualty and general insurance organization serving more than 40 million clients in over 160 countries and jurisdictions. With a 90-year history, one of the industry's most extensive ranges of products and services, deep claims expertise and excellent financial strength, Chartis enables its commercial and personal insurance clients alike to manage virtually any risk with confidence.

Chartis is the marketing name for the worldwide property-casualty and general insurance operations of Chartis Inc. For additional information, please visit our website at www.chartisinsurance.com.

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