

## Project Finance Advisory Unit



The Project Finance Advisory (PFA) unit assists clients in optimally structuring and identifying financing needs for projects to facilitate the successful closure of a transaction. The PFA unit can identify and provide expertise concerning a client's project financing, debt and equity funding, monetizing, risk finance, political risk management and technical services, including solutions to greenhouse gas issues.

### Division Advantages

- *One point of access to a wide range of financial services that banks and financial institutions rely on to measure risk and confidence in a corporation*

### Service and Coverage Highlights

Among the services we provide are:

#### Funding

PFA can help clients access internal and external funding sources, which can provide debt and/or equity for projects worldwide. Separate due diligence can be conducted to assess an investment.

#### Monetizing

PFA can advise clients on how to monetize certain off-take agreements, providing a measure of comfort to lenders by guaranteeing a foreseeable cash flow in addition to opening a separate funding source.

#### Risk Finance

PFA can advise clients on how to secure alternative solutions to finance risks that are uninsurable via traditional routes.

#### Environmental Insurance Solutions

PFA connects clients to environmental audit evaluations and insurance to transfer environmental liabilities that can impede certain transactions.

#### Political Risk

Political risk insurance can be provided for:

- Contractors
- Equity investors
- Financial institutions
- Importers and exporters
- Projects

#### Technical Services

PFA can provide access to a wide range of technical and assessment services designed to generate the information funding sources need to determine the risk involved in project financing. Services can also help clients establish value, improve cash flow and/or compare operations to peer group performance. Services include:

- Technical evaluations
- Asset valuation
- Operating and maintenance efficiency

#### Energy Efficiency/Emission Reduction

PFA can support programs that increase energy efficiency, which thereby help reduce emissions in the refining, petrochemical, power generation and pipeline sector.

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## Global Marine and Energy a division of AIU Holdings

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