

Project Finance Advisory Unit



The Project Finance Advisory (PFA) unit of Global Marine and Energy assists clients in optimally structuring and financing projects to facilitate closure of a transaction. The PFA unit can support a client's project financing, debt and equity funding, trading, risk finance, political risk management and technical services, which can include solutions to greenhouse gas issues.

Division Advantages

- *One point of access to a wide range of financial services that banks and financial institutions rely on to measure risk and confidence in a corporation*

Coverage Highlights

Among the services we provide are:

Funding

PFA can help clients access internal and external funding sources, which can provide debt and/or equity for projects worldwide. Separate due diligence can be conducted to assess an investment.

Monetizing

PFA can help clients monetize certain off-take agreements, providing a measure of comfort to lenders by guaranteeing a foreseeable cash flow in addition to opening a separate funding source.

Risk Finance

PFA can help clients secure alternative solutions to finance risks that are uninsurable via traditional routes.

Environmental Insurance Solutions

It has become norm for banks to have consultants conduct environmental audits in the energy sector before granting loans. PFA connects clients to environmental audit evaluations and insurance to transfer environmental liabilities that can impede certain transactions.

Political Risk

Political risk insurance can be provided for:

- Contractors
- Equity investors
- Financial institutions
- Importers and exporters
- Projects

Technical Services

PFA can provide access to a wide range of technical and assessment services designed to generate the information funding sources need to determine the risk involved in project financing. Services can also help clients establish value, improve cash flow and/or compare operations to peer group performance. Services include:

- Technical evaluations
- Asset valuation
- Operating and maintenance efficiency

Energy Efficiency/Emission Reduction

PFA can support programs that increase energy efficiency, which thereby help reduce emissions in the refining, petrochemical, power generation and pipeline sector.

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