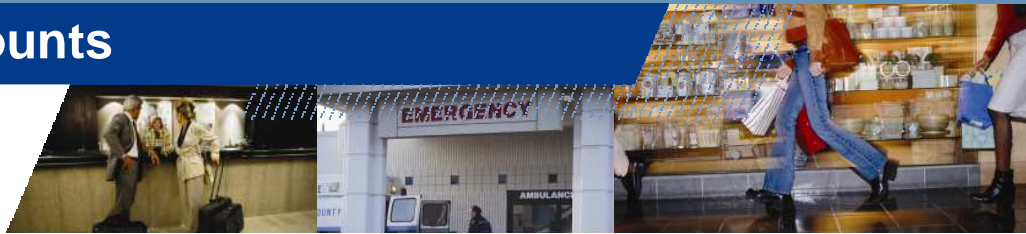


National Accounts



Large corporations face significant exposures in any industry and require a carrier with the expertise and resources to help mitigate those risks. The National Accounts division is available to serve the needs of corporations with annual revenue in excess of \$700 million. We can devise integrated primary casualty programs for most hazards and exposures in our customers' operations.

In designing a customized insurance solution for our clients, we can combine and/or coordinate our programs with a spectrum of products, services and financing structures available through the vast resources of Chartis. Our ability to create a complete risk management program for our clients ensures that we deliver innovative solutions that support their unique insurance needs.

Industry Profile

We specialize in virtually all classes of business including:

Retail

Hospitality & Gaming

Government Contractors

Financial Institutions

Temporary Staffing

Manufacturing

Healthcare

Real Estate

Coverages

- Workers' Compensation
- Commercial General Liability and Automobile Liability
- Other Standard and Specialty Coverages to meet the specific needs of our clients

Flexible Program Structures

- Large Deductibles
- Incurred-Loss and Paid-Loss Retention Plans
- Captive Arrangements
- Aggregate Stops
- Guaranteed Cost
- Self-Insured Retention
- Alternative Collateral options such as Funds Withheld, Collateral Trusts and Rent-A-Captives

Dedicated Client-Driven Services

- Account managers and loss control experts who focus on clients' business strategies to understand their needs and find customized solutions to their risk concerns.
- Choice of selecting our claims services group, administering claims in-house, or a third-part administrator to process claims.
- Choice of Staff Council expert panel or outside legal counsel (for loss sensitive program structures).
- Choice of electing our Global Loss Prevention unit to design a loss control and loss prevention program.
- Specialized services including IntelliRisk[®], Risk Management's online claims management system.

For more information, please contact your insurance broker or your local Chartis representative.

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Chartis is a world leading property-casualty and general insurance organization serving more than 45 million clients in over 160 countries and jurisdictions. With a 90-year history, one of the industry's most extensive ranges of products and services, deep claims expertise and excellent financial strength, Chartis enables its commercial and personal insurance clients alike to manage virtually any risk with confidence.

Chartis is the marketing name for the worldwide property-casualty and general insurance operations of Chartis Inc. For additional information, please visit our website at www.chartisinsurance.com.

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