

## eExcess

### Quote, bind and issue industry-leading Excess Casualty coverage for over 670 industry classes right from your desktop

**eExcess** is designed to make it easy to reserve, quote, bind and issue excess casualty accounts 24 hours a day, 7 days a week without underwriter involvement. You can even use the system to process endorsements online.

#### Coverage Highlights

With over 45 years experience serving the excess casualty market, we have provided stability through all market cycles. Our Prime Express Excess Casualty policy provides strong excess casualty insurance and strong support in managing and mitigating claims.

- Monoline Excess Casualty coverage with limits up to \$25,000,000 over General Liability, Automobile Liability, Employer's Liability, Employee Benefits Liability, Liquor Liability, Foreign, Printer's Professional, Mortician's Professional, and Beautician's Professional (General Liability required, all others optional.)
- Limits up to \$10M available online
- Flexible competitive rating
- Dedicated underwriters will consider most classes and limits above \$10M outside eExcess
- **CrisisResponse®**, a unique coverage offering, is included on all policies at no additional charge

#### Platform Advantages

Write business quickly and competitively for more than 670 SIC codes using your built-in authority. The eExcess platform also features:

- **Premium Indication Tool:** Just select the "quick indication" option and enter seven quick data points and obtain a non-bindable indication. Once you are ready to bind, the information will automatically be transferred to the full application.
- **On-demand policy documents:** eDelivery, our online policy delivery system, makes issued policies and endorsements available to you via a secure Web site within 24 hours of issuance.
- **Dedicated, local support:** A dedicated team of regionally-based eCommerce managers are available to assist you with any questions. Our underwriters are also available to swiftly process submissions for brokers who choose to submit business the traditional way, outside of our online platform.

#### We transform what's possible.

At Growth Enterprises, we're about transforming what you think is possible – boldly, effectively, distinctively.

Burgeoning enterprises of all shapes and sizes benefit every day from our insightful people, innovative products and industry-leading platforms. Help ensure your business keeps growing by placing our products and services with your clients.

# eExcess

## Valued-Added Services

CrisisResponse coverage with all policies at no additional charge, including:

- Limit of insurance up to \$250,000 for immediate crisis response.
- An additional CrisisFund limit of insurance of \$50,000 to hire an approved Crisis Management firm to help manage communications during a crisis.

These limits are provided in addition to the policy limits as an added benefit to all our policyholders.

## Program Business and Targeted Industry Class Capabilities

Program business is an extremely efficient means of increasing your commissions while reducing your overall transaction costs. eExcess is so flexible that we have the ability to customize the system to fit the unique needs of a group of insureds within a particular risk class, industry or association.

In addition, you can easily add the XSEnhanced<sup>®</sup>: Real Estate and XSEnhanced: Restaurants collection of endorsements for the real estate and restaurant industries to your Prime Express policy. Each endorsement features carefully crafted coverage highlights focusing in on discrimination, pollution, professional liability and other hazards unique to these industries.

### Our Broad Appetite is Unmatched in the Industry

eExcess offers an unparalleled range of over 670 eligible SIC classes. Every month over 1,000 accounts are placed with brokers across the nation through the eExcess platform. Below is a small sampling of the business classes available in the system.

#### Construction, including:

- Nonresidential general contractors
- Industrial building and warehouse general contractors
- Plumbing, heating and air conditioning
- Painting and paper hanging
- Electrical
- Masonry, stone and concrete work
- Specialty trade
- Street and road
- Floor laying and other floor work
- Carpentry

#### Real estate and finance, including:

- Operators of residential mobile home sites
- Lessors of real property
- Real estate agents and managers
- Operators of apartment buildings and other dwellings
- Operators of nonresidential buildings
- Insurance agents and brokers

#### Manufacturing, including:

- Durable goods
- Men's and women's clothing
- Perfumes and cosmetics
- Cut stone and stone products
- Electroplating, plating, polishing and anodizing
- Sawmills and planing mills
- Millwork
- Fabricated structural metal
- Signs and advertising

#### Retail trade, including:

- Groceries and bakeries
- Hardware stores
- Variety stores
- Furniture and floor covering stores
- Drug stores
- Motor vehicle dealers
- Lumber and other building material dealers

#### Services, including:

- Beauty shops
- Eating places
- Hotels and motels
- Business services
- Building cleaning and maintenance
- Car washes
- Repair shops
- Public golf courses
- Membership sports and recreation clubs
- Civic, social and fraternal associations
- Professional membership organizations
- Management services
- Management consulting services
- Computer programming services
- Lawn and garden services
- Disinfecting and pest control

#### Wholesale trade, including:

- Brick, stone and related construction materials
- Industrial machinery and equipment
- Lumber, plywood and millwork

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**To learn more:**  
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**or visit:**  
[www.chartisinsurance.com/growthenterprises](http://www.chartisinsurance.com/growthenterprises)



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Platform/online system availability and response time are subject to maintenance and possible unscheduled outages. Any and all use of, and access to platforms/online systems may be subject to a signed eCommerce Password and Site Use Agreement.